

Dear Valued Member

We are pleased to announce that the Alexander Forbes / FIA Broker Scheme have proven to be a highly successful first year. We currently have just over 700 policies on the scheme and anticipate many more members joining in future. At this stage, the claims statistics are good despite the challenges experienced by the industry over the last year or so. As Professional Indemnity policies are on a 'claims made' rather than 'claims occurring' basis, this could change at any time but we remain positive about the future of the scheme.

There are of course alternate schemes available on the market, some cheaper and many with lower premiums due to narrower cover, but we believe in sustainability and dependency. Our market is well established and trustworthy and the cover provided under our policy is wider than most. These are just a few of the reasons that the FIA have placed their trust in us and strongly recommend that their members place their cover through this, the official FIA scheme.

During the past year, we held Professional Indemnity information sessions in Johannesburg, Pretoria, Cape Town and Durban. These were very well received and we will continue meeting with the FIA branches throughout this year. Some of the smaller areas, such as George and Highveld, have already arranged dates. Details will be available on the website and from your Regional Branch.

The promised website [www.afprofessions.co.za](http://www.afprofessions.co.za) is now complete and will be ready for use by the middle of this month. The individual username and password provided last year allows you protected electronic access to your portfolio. The website also provides you with electronic versions of the supporting documentation and communications or additional information regarding the scheme.

We at Alexander Forbes believe in building long-term relationships between Insured and Insurer, based on trust and understanding. As such, we are pleased to advise that we have successfully renewed the facility with Manwood Underwriters with effect from 1 June 2010 at **unaltered rates and reduced deductibles**

The options and cover remain as follows:

**Limits of Indemnity:**

RED	RED+	BLUE	BRONZE	BRONZE+
PI R 1.5m	PI R 2.5m	PI R 5m	PI R 10m	PI R 15m
FG R 150 000	FG R 150 000	FG R 150 000	FG R 150 000	FG R 150 000
SILVER	SILVER+	GOLD	PLATINUM	PLATINUM+
PI R 1.5m	PI R 2.5m	PI R 5m	PI R 10m	PI R 15m
FG R 1.5m	FG R 2.5m	FG R 5m	FG R 10m	FG R 15m

Professional Indemnity:	As per Option purchased, <b>EACH AND EVERY CLAIM</b>
Fidelity Guarantee:	As per Option purchased, in the Aggregate
Dishonesty of Staff:	Included in the PI limit
Defamation and Injuria:	Included in the PI limit
Claims Preparation Costs:	R50 000 in the Aggregate
Third Party Computer Crime:	Included in the PI limit
Compliance Officer:	Legal Liability: included in the PI limit Fines & Penalties: 50% of PI Limit, maximum R750 000 in the Aggregate
Loss of Documents:	Legal Liability: included in the PI limit Restoration: R25 000 in the Aggregate

#### **Deductibles (per claim):**

Professional Indemnity	1% of fees, min R10 000	<b>(was R15 000)</b>
Fidelity Guarantee :	1% of fees, min R10 000	<b>(was R15 000)</b>
Employee Dishonesty	1% of fees, min R10 000	<b>(was R15 000)</b>
Loss of Documents:	1% of fees, min R10 000	<b>(was R15 000)</b>
Defamation and Injuria	1% of fees, min R10 000	<b>(was R15 000)</b>
Restoration of Documents:	R250	
Third Party Computer Crime	1% of fees, min R10 000	<b>(was R15 000)</b>
Compliance Officer:	R2 500	<b>(was R7 500)</b>
Claims Preparation Costs:	R2 500	<b>(was R7 500)</b>

In addition, should you have a claims free year for the upcoming period of insurance, you will receive an **additional 10% discount** on the 2011 renewal quotations. Please note that should you report a circumstance as a result of good risk management practice, you will still be eligible for consideration of this discount.

#### **Double your expiring indemnity**

For this year only, you can double your expiring indemnity limit at an additional premium of only 20% of the renewal premium as quoted.

Your Professional Indemnity Insurance policy was due for renewal on the 1<sup>st</sup> of June 2010. Please note we are still able to offer renewal terms upon receipt of the completed attached proposal form. The proposal form can also be completed online on the website if preferable.

Should you have any queries or require assistance, please do not hesitate to contact any one of the Service Team listed below.

Gerald Moodley      email – [moodleyg@forbes.co.za](mailto:moodleyg@forbes.co.za)  
Phone – 011-669 3361

Taisa Bezuidenhout      email – [bezuidenhoutt@forbes.co.za](mailto:bezuidenhoutt@forbes.co.za)  
Phone – 011-669 3625

Anel Rochat      email - [rochata@forbes.co.za](mailto:rochata@forbes.co.za)  
Phone - 012 452 7127

Marnelle Ward

email - [wardma@forbes.co.za](mailto:wardma@forbes.co.za)

Phone – 011-669 3382

We look forward to continuing our association with the FIA through a truly beneficial scheme for all members.